

The Capital Campaign: Duties For Members Of The Campaign Committee

- Be responsive to the direction and counsel of the Campaign Chair
- Attend the Campaign kickoff meeting, if at all possible
- Make a personal leadership gift and solicit your company's gift, if applicable
- Support and articulate the case for support of the project and campaign
- Personally select and personally solicit approximately five major prospects
- Schedule cultivation meetings, site visits, etc., as desired with your prospects
- Attend periodic progress report and campaign tracking meetings called by the Chair
- Complete all solicitations according to the campaign timeline