

## **SOLICITOR TO PROSPECT MATCH-UPS**

### **Solicitor Relationship To The Prospect**

### **Solicitor Level Of Giving**

### **Solicitor & Prospect Shared Qualities**

Peer Volunteer

Same Or More Than The Prospect

Career Status  
Economic Status  
Interest In The Organization  
Mutual Respect  
Social Position

Other Volunteer

Less Than The Prospect

Career Status  
~~Economic Status~~  
Interest In The Organization  
Mutual Respect  
~~Social Position~~

Staff--Expert

Amount Will Vary Greatly

~~Career Status~~  
~~Economic Status~~  
Interest In the Organization  
Mutual Respect  
~~Social Position~~