# SOLICITOR TO PROSPECT MATCH-UPS

<table>
<thead>
<tr>
<th>Solicitor Relationship To The Prospect</th>
<th>Solicitor Level Of Giving</th>
<th>Solicitor &amp; Prospect Shared Qualities</th>
</tr>
</thead>
</table>
| Peer Volunteer                        | Same Or More Than The Prospect | Career Status  
|                                       |                           | Economic Status  
|                                       |                           | Interest In The Organization  
|                                       |                           | Mutual Respect  
|                                       |                           | Social Position  |
| Other Volunteer                       | Less Than The Prospect    | Career Status  
|                                       |                           | Economic Status  
|                                       |                           | Interest In The Organization  
|                                       |                           | Mutual Respect  
|                                       |                           | Social Position  |
| Staff--Expert                         | Amount Will Vary Greatly  | Career Status  
|                                       |                           | Economic Status  
|                                       |                           | Interest in the Organization  
|                                       |                           | Mutual Respect  
|                                       |                           | Social Position |